



CAPABLE of MORE
2013 TRANSWORLD SYSTEMS

TransworldSystems®

Recommended
Use Reports

Transworld
Systems
ACCELERATOR

Wolfgang Kovacek
The CEO's New Best Friend

August 21, 2013

7 Broad Market Reports

CAPABLE of MORE
2013 TRANSWORLD SYSTEMS



7 Broad Market Reports that exemplify HOW EASILY YOU can be SUCCESSFUL with RECOVERING PAYMENTS from your SLOW paying clients.

1. Medical
2. Dental
3. Educational
4. Financial
5. B2B
6. B2C
7. B2Mixed



Transworld Systems®

Building Relationships That
Benefit Your Practice



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Transworld Systems® ACCELERATOR

Accelerator Recommended Use Results Per 100 Accounts Entered
Market Sector - Medical

Cost & Usage Summary

Total Investment:
Average Cost Per Account :
Average Balance:
Average Age of Accounts Entered (Days):

Average Cost
per Account

\$11.89

\$1,189.00
\$11.89
\$932.92
37



Recovery

Total Dollars Entered:
Less Mail Skips:
Less Accounts Still Active:
Net Dollars Entered:

\$93,292.20
\$291.26
\$3,585.95
\$89,415.00

Total Performance

Paid in Full:
Cancelled (Fully Resolved):
Suspended:
Partial Payments:

\$74,193.90
\$47,666.33
\$5,842.70
\$16,185.60
\$4,499.29

Recovery Rate Percentage on Net Dollars Entered:

83.97%

Percent of Accounts Responding:

75.39%

Return on Investment:

Cost of getting paid as a percentage of the amount recovered:

1.60%

R.O.I.:

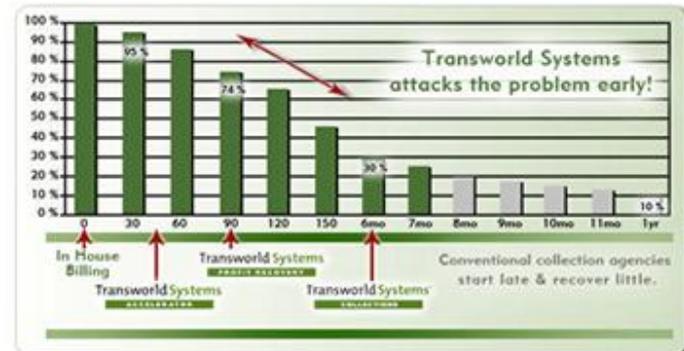
6241.81%

For every dollar invested, Transworld Systems Accelerator returned:

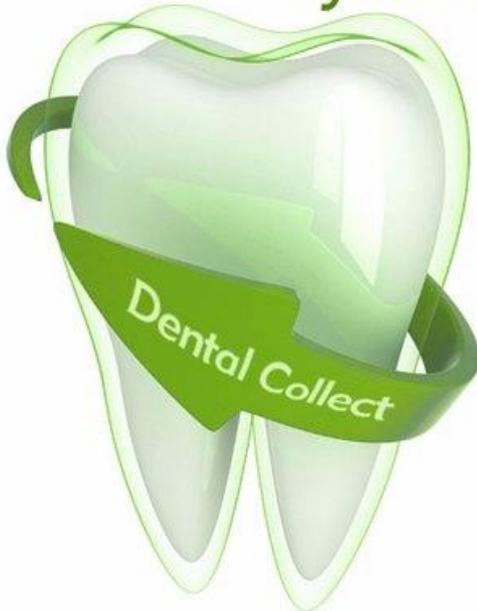
\$62.41

For every account entered, Transworld Systems Accelerator returned:

\$741.94



TransworldSystems[®]



Complete integration with your current dental software

Recover your money quicker
Prevent write-offs
Spend more time in your operatory

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Accelerator Recommended Use Results Per 100 Accounts Entered
Market Sector - Dental

Cost & Usage Summary

Total Investment:	\$1,239.35
Average Cost Per Account :	\$12.39
Average Balance:	\$367.13
Average Age of Accounts Entered (Days):	43

Recovery

Total Dollars Entered:	\$36,712.58
Less Mail Skips:	\$136.96
Less Accounts Still Active:	\$2,931.25
Net Dollars Entered:	\$33,644.37

Total Performance

Paid in Full:	\$27,486.94
Cancelled (Fully Resolved):	\$13,015.64
Suspended:	\$2,030.59
Partial Payments:	\$10,513.39
	\$1,927.32

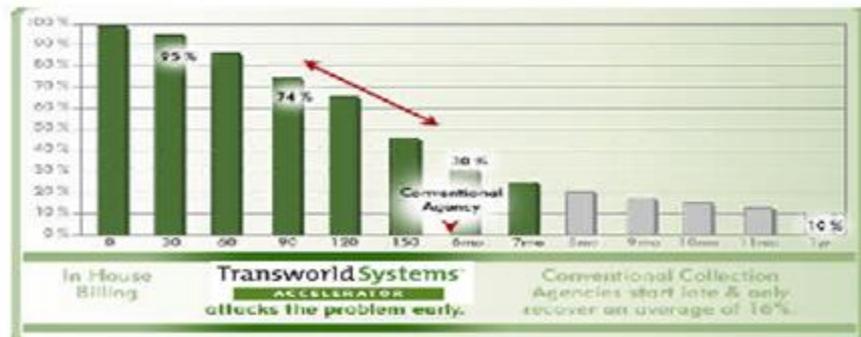
Recovery Rate
Percentage in \$

Recovery Rate Percentage on Net Dollars Entered:
Percent of Accounts Responding:

81.70%
81.70%
75.86%

Return on Investment:

Cost of getting paid as a percentage of the amount recovered:	4.51%
R.O.I:	2218%
For every dollar invested, Transworld Systems Accelerator returned:	\$22.18
For every account entered, Transworld Systems Accelerator returned:	\$274.87



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Profit Recovery Accelerator
Good Idea!
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Accelerator Recommended Use Results Per 100 Accounts Entered
Market Sector - Education

Cost & Usage Summary

Total Investment:	\$1,323.02
Average Cost Per Account :	\$13.23
Average Balance:	\$609.90
Average Age of Accounts Entered (Days):	32

Recovery

Total Dollars Entered:	\$60,990.03
Less Mail Skips:	\$0.00
Less Accounts Still Active:	\$1,627.41
Net Dollars Entered:	\$59,362.62

Total Performance

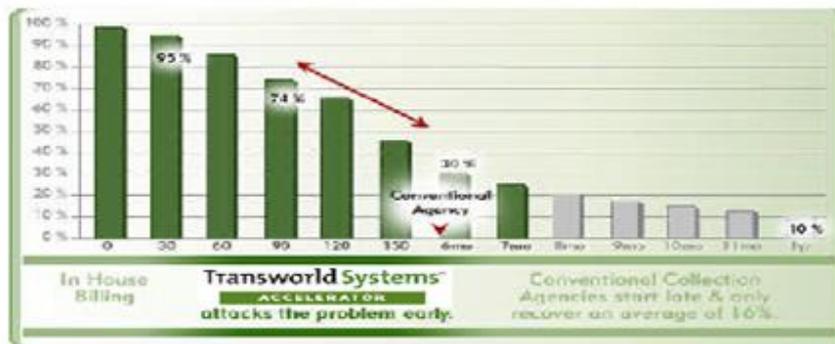
Paid in Full:	\$42,602.14
Cancelled (Fully Resolved):	\$30,075.42
Suspended:	\$3,997.95
Partial Payments:	\$5,799.97
	\$2,728.79

Percent of Accounts Responding

Recovery Rate Percentage on Net Dollars Entered:	71.77%
Percent of Accounts Responding:	84.00%

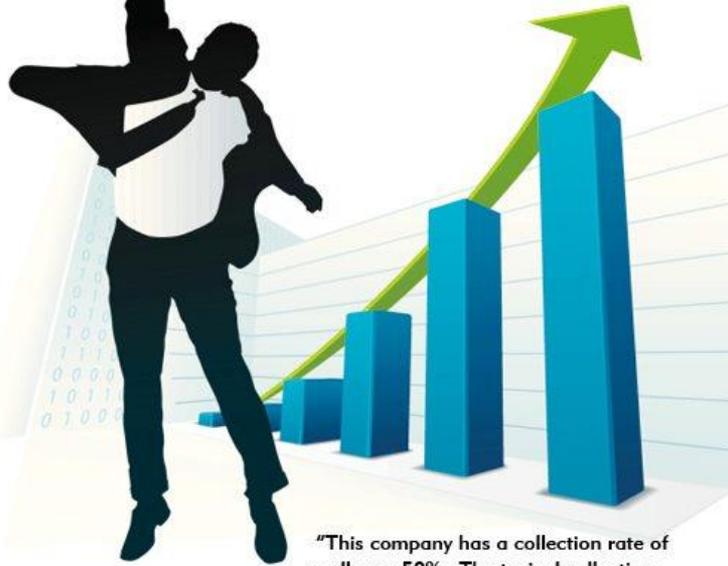
Return on Investment:

Cost of getting paid as a percentage of the amount recovered:	3.11%
R.O.I:	3220%
For every dollar invested, Transworld Systems Accelerator returned:	\$32.20
For every account entered, Transworld Systems Accelerator returned:	\$426.02



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Get excited about your accounts receivable!



"This company has a collection rate of well over 50%. The typical collection firm only gets 20% and keeps 25%-50% of recovered funds."

FORTUNE

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Accelerator Recommended Use Results Per 100 Accounts Entered Market Sector - Finance

Cost & Usage Summary

Total Investment:	\$1,142.55
Average Cost Per Account :	\$11.43
Average Balance:	\$1,042.70
Average Age of Accounts Entered (Days):	29

Recovery

Total Dollars Entered:	\$104,270.13
Less Mail Skips:	\$564.78
Less Accounts Still Active:	\$4,257.35
Net Dollars Entered:	\$99,448.00

Total Performance

Paid in Full:	\$96,853.21
Cancelled (Fully Resolved):	\$50,522.52
Suspended:	\$26,923.21
Partial Payments:	\$18,155.46
	\$1,252.03

For every 1 \$ Invested
TSI Accelerator returned:

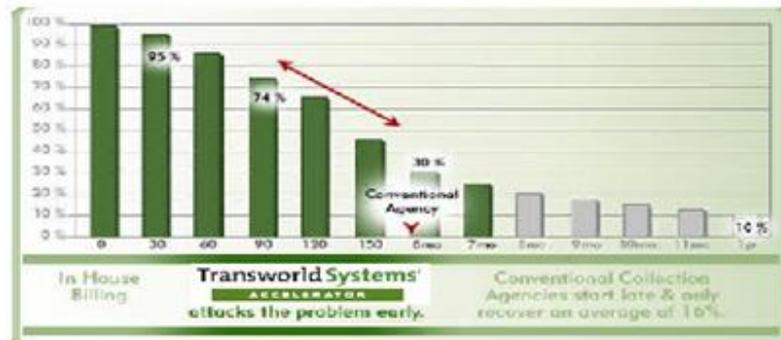
Recovery Rate Percentage on Net Dollars Entered:	97.39%
Percent of Accounts Responding:	69.02%

Return on Investment:

Cost of getting paid as a percentage of the amount recovered:	1.18%
R.O.I:	8477%
For every dollar invested, Transworld Systems Accelerator returned:	\$84.77
For every account entered, Transworld Systems Accelerator returned:	\$968.53



\$84.77



**Accelerator Recommended Use Results Per 100 Accounts Entered
Market Sector - B2B**



Cost & Usage Summary

Total Investment:	\$1,378.40
Average Cost Per Account :	\$13.78
Average Balance:	\$2,297.27
Average Age of Accounts Entered (Days):	41

Recovery

Total Dollars Entered:	\$229,727.25
Less Mail Skips:	\$40.92
Less Accounts Still Active:	\$6,359.42
Net Dollars Entered:	\$223,326.91

Total Performance

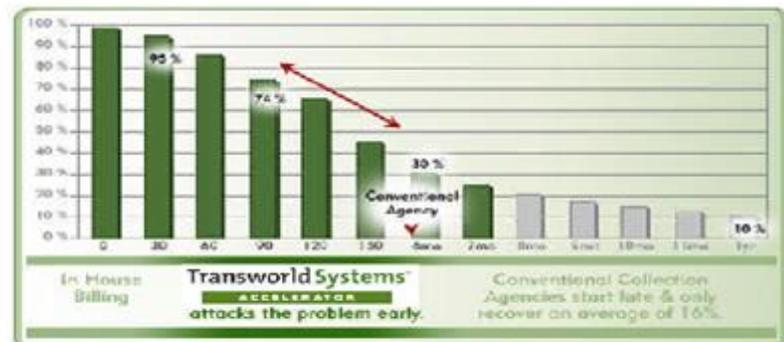
Paid in Full:	\$197,789.70
Cancelled (Fully Resolved):	\$137,684.29
Suspended:	\$16,004.84
Partial Payments:	\$15,950.53
	\$28,150.05

Recovery Rate Percentage on Net Dollars Entered:
Percent of Accounts Responding:

14,349.00%	88.57%
	85.57%

Return on Investment:

Cost of getting paid as a percentage of the amount recovered:	0.70%
R.O.I:	14349%
For every dollar invested, Transworld Systems Accelerator returned:	\$143.49
For every account entered, Transworld Systems Accelerator returned:	\$1,977.90



Accelerator Recommended Use Results Per 100 Accounts Entered
Market Sector - B2C



Cost & Usage Summary

Total Investment:	\$1,340.76
Average Cost Per Account :	\$13.41
Average Balance:	\$694.00
Average Age of Accounts Entered (Days):	36

Recovery

Total Dollars Entered:	\$69,400.27
Less Mail Skips:	\$123.01
Less Accounts Still Active:	\$4,345.07
Net Dollars Entered:	\$64,932.19

Total Performance

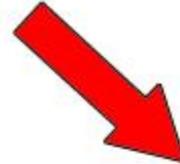
Paid in Full:	\$53,158.88
Cancelled (Fully Resolved):	\$40,802.15
Suspended:	\$3,563.95
Partial Payments:	\$5,707.14
	\$3,085.64

Recovery Rate Percentage on Net Dollars Entered:	81.87%
Percent of Accounts Responding:	72.52%

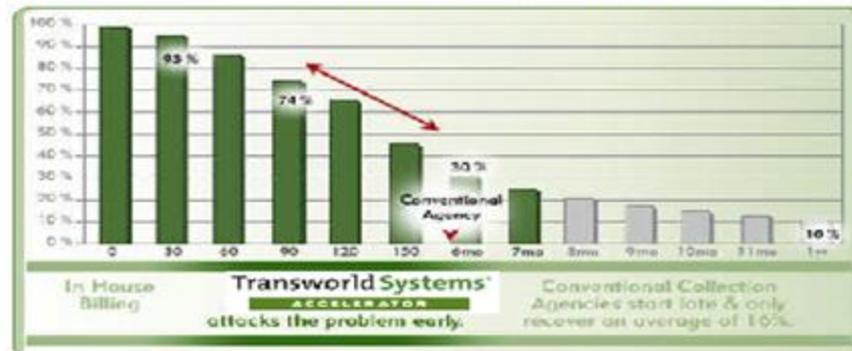
Return on Investment:

Cost of getting paid as a percentage of the amount recovered:	2.52%
R.O.I:	3965%
For every dollar invested, Transworld Systems Accelerator returned:	\$39.65
For every account entered, Transworld Systems Accelerator returned:	\$531.59

Cost of getting paid as a % of the amount recovered



2.52%



Transworld System

ACCELERATOR



Accelerator Recommended Use Results Per 100 Accounts Entered Market Sector - B2Mixed

Cost & Usage Summary

Total Investment:	\$1,395.79
Average Cost Per Account :	\$13.96
Average Balance:	\$1,389.77
Average Age of Accounts Entered (Days):	36

Recovery

Total Dollars Entered:	\$138,977.32
Less Mail Skips:	\$28.87
Less Accounts Still Active:	\$10,301.29
Net Dollars Entered:	\$128,647.16

Total Performance

Paid in Full:	\$111,118.46
Cancelled (Fully Resolved):	\$89,357.64
Suspended:	\$6,488.94
Partial Payments:	\$10,425.72
	\$4,846.16

Recovery Rate Percentage on Net Dollars Entered:

Percent of Accounts Responding:	86.37%
	78.56%

Return on Investment:

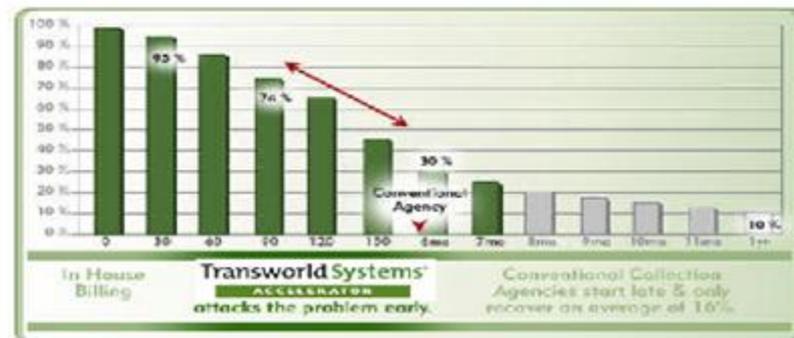
Cost of getting paid as a percentage of the amount recovered:	1.26%
R.O.I:	7961%
For every dollar invested, Transworld Systems Accelerator returned:	\$79.61
For every account entered, Transworld Systems Accelerator returned:	\$1,111.18

Investment: \$1395.97

Total Performance:



\$111,118.46





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